

Maßarbeit

With wood, hand and heart.

The problem solver.

A portrait of the Josef Eibl joinery.

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WORKING SHOPS.**
EDGETEQ S-240
in a practical check.

**MODERNIZATION
AT THE TOUCH OF
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HOMAG BAYERN.**
Here's to the next
20 years.



Thinking out loud.

MARKING 20 YEARS.

First of all, thank you very much for visiting LIGNA. The days in Hanover were as intense as they were exciting for us – especially thanks to the overwhelming number of visitors and the great interest. Thank you for your loyalty. After LIGNA, we now come to the celebrations: 20 years of HOMAG Bayern, 20 years of HOMAG Switzerland, 20 years of HOMAG machines in the Eibl joinery. There are plenty of anniversaries to celebrate. This is why anniversary in-house trade fairs were held in September in Denkendorf in Bavaria and in Höri in Switzerland. The events were well attended, along with numerous other themed days. We were delighted about this.

In this edition of Maßarbeit, in addition to information about the anniversaries, you will hear about the success story of the Josef Eibl joinery in Aham in Lower Bavaria, an entry level edge for woodworking shops and the new HOMAG function+ concept. In addition, there are numerous stories from practice – from universities through traditional Austrian companies to the digital job folder.

We hope you enjoy reading the magazine

Karl-Heinz Brauneisen
Sales manager for southern Germany

Thomas Nesemeier
Sales manager for northern Germany

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WOOD IN THE BLOOD

Andrea Wöll.

At HOMAG, all employees have WOOD IN their BLOOD. This is especially true for Andrea Wöll. For almost 40 years, she has been responsible for sales. Sometimes in Europe, sometimes in America, sometimes in Asia – but always with passion.

Name: Andrea Wöll

Age: 59

Has been working for HOMAG since: 1985

Career overview:

1982–1985	Training as a state-certified European secretary, ESA Stuttgart
1985–1995	Sales operations, Export team (Asia, USA/Canada, Scandinavia), HOMAG GmbH
1995–2015	Sales operations, Export team (Spain/Portugal, America), HOMAG GmbH
2015–2017	Sales Support/COM, BU Systems, HOMAG GmbH
2017 to present day	Sales Support, HOMAG GmbH

Why HOMAG?

Actually, my time at HOMAG was only intended as a flying visit to bridge the gap before university. But this has now lasted almost 40 years. Two important topics from my initial work simply aroused my interest in the machines and the technology – the preparation of quotations and translation. And fortunately, I had a boss at the time who recognized this interest and then encouraged me and promoted me. HOMAG has developed into a modern mechanical engineering company and I am proud to be part of this development. As we look after customers from all over the world, both from industry and from woodworking shops, I always have exciting contacts in sales. No two days are the same. And the opportunities and solutions that HOMAG offers our customers are simply fascinating.

Why wood?

Wood is a warm, living thing that radiates comfort. For me, there is nothing better than walking barefoot over a wooden floor. And, of course, this is particularly important in times of a shortage of resources: wood is a renewable raw material.

Favorite thing made from/using wood:

My favorite wooden items are my room doors, which have a wonderful oak grain and were individually made for me by my local carpenter.



The good soul of sales: Andrea Wöll.

eSHOP CHECK.

You are completely satisfied.



Our eShop is simply being well received. We wanted HOMAG customers to tell us what they particularly appreciate about the online offering. A survey revealed that eShop users are particularly impressed by the fast delivery time, closely followed by a clear product overview with uploaded images and the 3% online price advantage. Last but not least, our customers are also impressed by the large selection of more than 22,000 spare parts. We are very pleased with the positive feedback, but we certainly do not intend to rest on our laurels: we are already in the process of expanding the eShop and making it even more user-friendly.

"The shop works quickly and easily. I especially like the fact that you don't have to wait on hold for service hotlines anymore."

Jochen Nübel, head of industrial engineering, Reichert Holztechnik



Go to the eShop.



More information about HOMAG Cares.

OUR SUSTAINABILITY PROMISE.

HOMAG CARES at LIGNA 2023.

This year, we presented HOMAG CARES for the first time at LIGNA. The response was enormous. The aim was to make our commitment to sustainability and the environment transparent: by 2030, we will reduce our own emissions by 70% and those of our machines by 15%. How can we achieve this? Through smart software solutions, efficient machines, resource-saving processes and the promotion of ecological projects and real team spirit.

THE DRILLTEQ V-310: IN USE AROUND THE CLOCK.

Robot support in woodworking shops.

In the last edition of Maßarbeit, we presented the advantages of the DRILLTEQ V-310 being operated with minimal personnel. Now you can experience the perfect interaction of "The Raumwunder" and FEEDBOT D-310 in action. By the way: the product introduction of the V-310 was awarded the German Brand Award twice.



To the video.



HOMAG SWITZERLAND CELEBRATES.

20 years of excellent service.



In 2003, HOMAG (Schweiz) AG was founded as a regional sales and service branch of the HOMAG Group. Back then, there was no showroom or training center and a service infrastructure that was in its infancy. Add to that ten fully motivated employees who completed the first machine sale only 21 days after the company was founded. From then on, things skyrocket over the next few years. To the present day: HOMAG Switzerland employs more than 50 highly qualified specialists, maintains valuable partnerships and offers customers software, service and machines from a single source. In particular, the service team, with 35 employees, takes care of all questions, orders and customer concerns that arrive at HOMAG – from technical advice through hotline help and on-site service to value-added services relating to digital applications, machines and training courses. Over the next few years, the company plans to expand its service area even further, focusing on digitalization and after-sales.



Josef Eibl GmbH joinery, Aham

If you have a problem, you go to the Eibl joinery.

A portrait of Josef Eibl GmbH.



The traditional company in Aham, Lower Bavaria, has existed for more than 100 years. Josef Eibl is the fourth generation to lead the company, while the fifth is already in the starting blocks. His oldest daughter is currently completing master training, and his son his apprenticeship. So the Eibls will continue as before – whereby "as before" does not fit with this joinery at all.

Own patents, tons of aluminum, solid wood processing, Varicor®experts – life proceeds at a different pace at Josef-Eibl-Straße 1. But one step at a time: on its property in the Loizenkirchen district, from 1905 the family produces wagon wheels, hay carts and feed grids for cattle sheds for the surrounding farmers. Josef Eibl senior then also learns the joinery trade in order to supply private customers in the surrounding area with windows, doors and furniture. In 1988, with Josef Eibl junior, the family business enters the fourth generation. Almost at the same time, the joinery starts working increasingly with the mineral material Varicor®. Josef Eibl junior makes the contract before even joining the company – at the tender age of 16. He learns more than just contract negotiations: What does the cooperation with wholesalers look like? How do you rate suppliers? And, most importantly, how do other markets work? Before the turn of the millennium, there is no denying it: the catchment area is getting bigger, the space in the center of Loizenkirchen is getting tighter, and a move has to happen. Josef Eibl builds a new building in the industrial area, using state-of-the-art but still conventional technology. That changes in 2003.

Zero hour: Opening ceremony of the HOMAG Competence Center in Denkendorf.

Eibl receives an invitation to attend the opening ceremony of the Bavarian HOMAG Competence Center in Denkendorf. Together with a friend, a

CNC-savvy carpenter, he drives up – without any intention to buy, without any premonition. His friend jokes, "When you buy a CNC, I'll hand in my

notice and come to work for you." One day at Denkendorf and one night of sleep later, the master joiner drives up again. And buys the exhibited Venture 5 as it stands in the showroom. A purchase of historical dimensions – after all, it is the first machine ever sold in Denkendorf. Josef Eibl still doesn't know what he's going to do with it. He certainly doesn't know that it's the starting point for a really successful partnership.

The following Monday, his friend leaves his job and starts in Aham. When the machine arrives, the HOMAG technician is initially flabbergasted. A new machine purchased – without any training. An absolute no-go, but Josef Eibl is sure that he already has the CNC specialist in-house. And that's exactly the case. He quickly trims a front door frame in segment arch shape – according to the technician, this is actually outside the machine's range of possibilities. The technician is thrilled, Josef



Eibl too. Little has changed in that. Today, the master joiner from Lower Bavaria still raves about how with the CNC, he can get zinc plating that is so precise that it takes grooves to get glue in between at all. Or that his employees cut hidden cable ducts for integrated lighting concepts into wooden tables.

Open eyes open up markets.

Over time, the company gets more and more HOMAG machines; today there are 13. Why are there so many? Because the machines are real growth factors. "No company has taken me as far as HOMAG," says Josef Eibl. The first storage system in 2013 in particular is a decisive step. The entire operating structure changes – a stressful time for the master joiner and joinery. But he would do it again and again. The range of customers then grows with the machine pool. Step by step, the company moves away from the portfolio of a classic joinery. Instead, the company in Lower Bavaria supplies customers throughout Germany and beyond with washbasins and system solutions: from cruise ships, through state buildings and clinics to airports. Among other things, Munich's highest washbasin comes from the Eibl joinery, the washbasins in Neuschwanstein Castle too – Josef Eibl is

"When you buy a CNC, I'll hand in my notice and come to work for you."

Robert Wölflick, CNC specialist since the early days

virtually a Bavarian court supplier.

And he's an inventor. When a highly complex shop construction order came in a few years ago, the challenges piled up before Eibl: the premises were still being used for other purposes, neither measurements nor work preparation were really possible. In addition, the time frame was more than tight. His solution: complete production in the joinery; in the shop, his people would then simply hang the individual parts on the wall with rails. The only problem was that there was no suitable rail on the market. But this didn't stop the master carpenter. He used a random contact to an aluminum plant, worked day and night to get the perfect shape, had the appropriate tools produced and accepted the three-ton minimum purchase. The patented EILOX assembly system was ready – one of the three main pillars of Eibl alongside Varicor® and the joinery.



Top left: View into the workshop – Eibl Junior doing a transport.
Top right: Hans working on final assembly – an institution at Eibl.
Bottom left: Production manager Andy with CNC captain Beate discussing a job.
Bottom right: Company extension from 2013 with connecting bridge.

From carpenter to system provider.

Of course, the broadly based company still stands for classic woodworking, with almost all projects being batch size 1 – now for the most part for the public/commercial sector. Josef Eibl GmbH is in demand not only as a supplier, but also as a system provider: custom-made mirrored cabinets for retirement homes, designed in such a way that exactly eight items go onto a europallet; media columns for public facilities co-developed by Eibl, which are delivered with the complete electrical installation; ergonomic endoscope sinks that radically simplify the work process – Eibl brings innovative solutions to series production time and again.

The Eibl spirit is the decisive factor. Employees should enjoy working together, take responsibility. This produces the best possible result for the customer – and success follows on its own. Josef Eibl is convinced of this. The interpersonal factor, which you can feel at every corner of the company, simply works. It is not without good reason that Josef Eibl maintains his motto: "Good relationship with suppliers, very good relationship with customers, extremely good relationship with employees." This also includes the boss listening to his people. His idea ten years ago of having specialists work on edges and saws does not convince the foremen. They want to continue along the traditional Eibl path: one employee is responsible for a project – from start to finish. Every employee can work with every machine, participates in the decision-making process and assumes responsibility. Josef Eibl allows himself to be persuaded. As a result, the machines are not fully utilized, but the quality is at its best – and the employees are proud of what they produce.

The next step: Digitalization.

Josef Eibl is a realist. Even his company, which rarely has to look for new employees thanks to employee recommendations, will experience the shortage of skilled workers on day X. The important thing is to be prepared, with digital solutions that support skilled or weaker employees so that they can make a valuable contribution. This is why the company is currently testing a cabinet generator, equipping more and more workstations with

barcode scanners and using the Edge Data Package with edgeband rack. HOMAG is providing advice – and Josef Eibl also is also advising HOMAG. He painfully misses the cherished slow-moving goods function for the edge that woodStore and the storage system offer. In his very unique way, he doesn't let go until his EDGETEQ also shows him which edgeband hasn't been used for a long time.

This constant questioning, the permanent optimization, has made the company what it is today: the first point of contact for many customers who do not know where to turn. For example, while we are on site, Josef Eibl gets a

"Things that aren't possible excite me."

Josef Eibl, Managing Director

call. At the other end of the line is a long-standing business partner from the field of shop construction who starts with the words: "I have a problem. And you can solve problems." The reason for the call: a global brand needs a trade fair stand – in five weeks. Actually impossible, but as Josef Eibl says at the beginning of our visit: "Things that aren't possible excite me."

The generation change is looming.

He wants to pass on this drive to his children. Both are in the boat when important decisions need to be made. In this way, he wants to tell them what matters: Why this supplier? What does the customer need? Why is the employee with us? His children should get a sense of the company and the market, to carry on the spirit – in their own way. So the next generation is being made fit for the future, as the business already is: unwelcome investments such as a suction device, heating and compressed air are up to date, the roof has photovoltaic panels. In the end, there is only one question: Which customer problem can the business solve next?

JOSEF EIBL GMBH

Products: Furniture, shop fitting, systems

Location: Aham, Germany

Founded: 1905

Employees: 28

First HOMAG machine: 2003

HOMAG machine pool:

- EDGETEQ S-500 edge banding machine
- BOF 211 5-axis CNC processing center
- BAZ 311 Flex 5 CNC processing center
- BOF 211 4-axis CNC processing center
- HPP 380 profiLine panel dividing saw
- TLF 411 panel storage
- SAWTEQ B-300 profiLine panel dividing saw
- STORETEQ S-200 panel storage
- DRILLTEQ V-500 CNC processing center
- XES 200 service station
- 2 x BHX 055 CNC processing center
- BÜTTFERING SKO 213 wide-belt sanding machine
- Heesemann MFA impression



In front of the heart of the CNC technology center: Prof. Dr.-Ing. Dirk Siebrecht and Laboratory Manager Martin Rößler (from left to right).

REAL-LIFE EXAMPLE

Theory meets practice.

University of Cooperative Education in Dresden: Practice-oriented course of study for prospective engineers.

Studying at the vocational academy in Dresden is closely linked to practical experience. According to Professor Dirk Siebrecht, the long-standing collaboration with HOMAG plays an important role in this. "This is the core of a dual course of study, in addition to being able to present theory in a scientific context, the implementation of ideas in practice, whether in the respective software programs or directly on the machine technology," says the course director for wood and wood-based materials technology.

At the heart of the CNC technology center is a HOMAG CNC machine with an upstream feed unit. Here, students can implement the ideas they have developed themselves and produce the components. "The respective complex documents are important part of the study program. Based on outline planning, the students develop detailed design development, technological and business planning as well as documentation of a furniture system for industrial production. They use the latest software systems to do this. The task also includes creating the design and production documents and generating the CNC processing programs. All the necessary master data is stored in an ERP system so that we can simulate and document the results. It is also possible to implement the processing programs

developed on real machines. This is because the machines used in a virtual model factory correspond to those in the technical center. All laboratories use systems and machines that students find in their practical companies and throughout the industry. This provides a learning environment that not only conveys theoretical knowledge but also practical skills," explains Prof. Siebrecht.

The added value for students and their future employers: the former learn not only how to use the latest technologies and machines, but also what is required in practice. In turn, companies benefit from well-trained professionals. The University of Cooperative Education in Dresden and HOMAG want to ensure these benefits in the future as well. Therefore, there is no end to the partnership in sight. Of course, this also applies to all other educational institutions that HOMAG supports with machines and practical knowledge. After all, at the University of Cooperative Education in Dresden and at HOMAG, the focus has always been on next-generation practical training.

To the course.



CUTTING-EDGE MACHINING

Prevention is better than a cure.

The CNC-TestSuite offers new possibilities for simulation.

You have been able to simulate individual woodWOP programs graphically in woodMotion for a long time. However, the CNC-TestSuite has a different approach: it checks large quantities of woodWOP programs for errors before the programs are executed on the CNC machine. What happens when programs with errors make it as far as the CNC machine is clear: the machine stops until the errors in the program have been resolved. Somehow, the lost working time has to be made up. Such situations can be easily avoided with the TestSuite.

The work preparation employee selects the woodWOP programs and the corresponding CNC machine. The CNC-TestSuite thus knows the exact machine environment and the available tools. As soon as the check is complete, the user can display the programs with errors – including a detailed error description. Another advantage: in addition to checking errors, the CNC-TestSuite also calculates the processing time for the individual programs and the total time – the perfect information basis for production planning.

Werk	Prüfung	Prüfung	Ergebnis	Erreichte	Erreichte
✓	WOP_00001	1	00:00:00	00:00:00	
✓	WOP_00002	1	00:00:00	00:00:00	
✓	WOP_00003	1	00:00:00	00:00:00	
✓	WOP_00004	1	00:00:00	00:00:00	
✓	WOP_00005	1	00:00:00	00:00:00	
✗	WOP_00006	1	00:00:00	00:00:00	Fehler beim Erstellen von NC-Code (Check 0: Werkzeuggröße ist nicht 125)
✓	WOP_00007	1	00:00:00	00:00:00	
✓	WOP_00008	1	00:00:00	00:00:00	
✓	WOP_00009	1	00:00:00	00:00:00	
✓	WOP_00010	1	00:00:00	00:00:00	
✓	WOP_00011	1	00:00:00	00:00:00	
✓	WOP_00012	1	00:00:00	00:00:00	
✓	WOP_00013	1	00:00:00	00:00:00	

The advantages of the CNC-TestSuite at a glance:

- **Only programs that work** reduce your CNC downtimes and thus increase process reliability.
- **Better planning:** Thanks to the program runtime calculation, production planning is much easier.
- **Open interface:** Transfer the run times to external planning systems via a CSV file.
- **All at once:** Check the programs for a daily or weekly production together in advance.



EDGETEQ S-240: The entry-level machine for demanding requirements.

REAL-LIFE EXAMPLE

The edge for ambitious craftsmen.

EDGETEQ S-240: In use at Holz Design van Kessel.

Jan van Kessel is a master carpenter and has been self-employed for 15 years. He has his own workshop in Pulheim, Germany, where he works with one employee and one trainee. There, he produces mainly individual items of furniture, built-in cabinets and high-quality interior fittings. His package of dimensions, design and assembly impresses

both private and commercial customers right into neighboring Belgium. Jan van Kessel supplies everything from a single source and, in doing so, combines a wide range of materials, such as solid wood, panel materials, plastic, glass and metal.

Higher quality and significant time savings.

When the time came to replace the existing edge banding machine in 2016, Jan van Kessel's thoughts turned immediately to HOMAG as he had good experience with HOMAG machines from the time before he was self-employed. After careful consideration, he decided to buy the EDGETEQ S-240. The entry level edge is ideal for ambitious craftsmen – such as Jan van Kessel. It is compact and also allows the complete processing of workpieces, including joints and corner rounding. Initial automation of the units guarantees easy adjustment of the machine from the control system. This saves time and ensures that the settings have a high repeat accuracy.

The highlight of the machine: the airTec unit. Thanks to the use of hot air, Jan van Kessel gives his furniture a visual "zero joint."

Ideas for the future.

Jan van Kessel is happy as, after acquiring the new edge banding machine from HOMAG, he has been able to acquire new customers. Today, his customers include law firms and the Michaelshoven e. V. deaconry. He has impressed his customers with his detailed and highly accurate work. For the future, he dreams of a five-axis CNC processing center to give him even more creative freedom in offering the best solutions for his customers.



"I live for my profession."

Jan van Kessel, master carpenter and owner of Holz Design van Kessel



WOOD WITH A FUTURE

An end to "No comment."



Would you like to try productionManager or other digital solutions? Simply scan and get started.



productionManager: The comment function for greater efficiency.

You want to inform production employees quickly about a change to the order or give them important information about a component, but you are in the office? With productionManager, you can use the comment function easily and conveniently. You create comments directly on the order, article or corresponding component and thus ensure order-related communication. You can also add images and files in the designated area. For better clarity, you can see who the information has come from and when it was created. Your colleagues will also be informed of new comments via email or directly in the app. The result: all relevant information about an order, article or part is received and documented simultaneously.

But what happens in the opposite case? Employees from production would like to inform their work preparation colleagues that, for example, an item has been damaged? No problem, because comments can also be recorded directly in production: with productionAssist. This then transfers all relevant data directly to productionManager. Here, too, the notification is sent by email or directly in the app.

This means that all employees have an overview of all comments. In addition to tracking order progress in real time, this also enables flexible and transparent communication channels within the company.



REAL-LIFE EXAMPLE

In the assembly area in no time at all.

The Löw Breidenbach joinery uses SmartWOP and productionManager.



Digitalization in the joinery trade often means CAD/CAM. The Löw Breidenbach joinery already uses SmartWOP for this purpose – and is now taking it one step further: with productionManager, the digital job folder. We have already presented this combination to you in edition 9 of Maßarbeit. Now we will show how well the interaction works in practice.

"We still lacked a pivotal tool for truly digital operation. Everyone in the team was already using SmartWOP to design their own orders and to generate all the production data for them. But it wasn't possible to keep track of how things went from there. We've now found a solution: productionManager, the digital job folder from HOMAG. It harmonizes with SmartWOP and delivers what it promises," says Benjamin Löw, master carpenter and managing director of Löw Breidenbach Möbelbau GbR.

Founded in 2011, the joinery is at home in furniture and

trade fair construction. The Baden-based company has been using SmartWOP since 2018. Master carpenter Jonathan Henkenhaf comfortably drags the basic volume into the editing window and assigns the dimensions from his drawing to it. He also places other elements using drag-and-drop and adds fittings and materials. After a few minutes, the cabinet has been designed and the CNC programs generated.

Smooth transition: SmartWOP and productionManager.

It transfers the data from SmartWOP to productionManager with just one click. The entire job, including all details, can now be released for production. This means that the team always has an overview of the job status of all projects – in real time. This is

because several stations in production report completed processing steps back to productionManager. At the joinery, the panel dividing saw and the CNC machine already do this automatically. At the edge or in assembly, feedback is provided via tablets and scanners. "We have been working with productionManager for a while now and are getting on well with it. We're glad to finally be able to plan better and, if necessary, intervene in a controlled manner," Benjamin Löw enthuses.

"productionManager harmonizes with SmartWOP and delivers what it promises."

Benjamin Löw, master carpenter and managing director of Löw Breidenbach Möbelbau GbR

Thanks to Georg Molinski for content and images. Click here to read the exciting report in the DDS magazine.





REAL-LIFE EXAMPLE

Investments in the future.

The Scheschy joinery uses SCHULER Consulting and HOMAG.

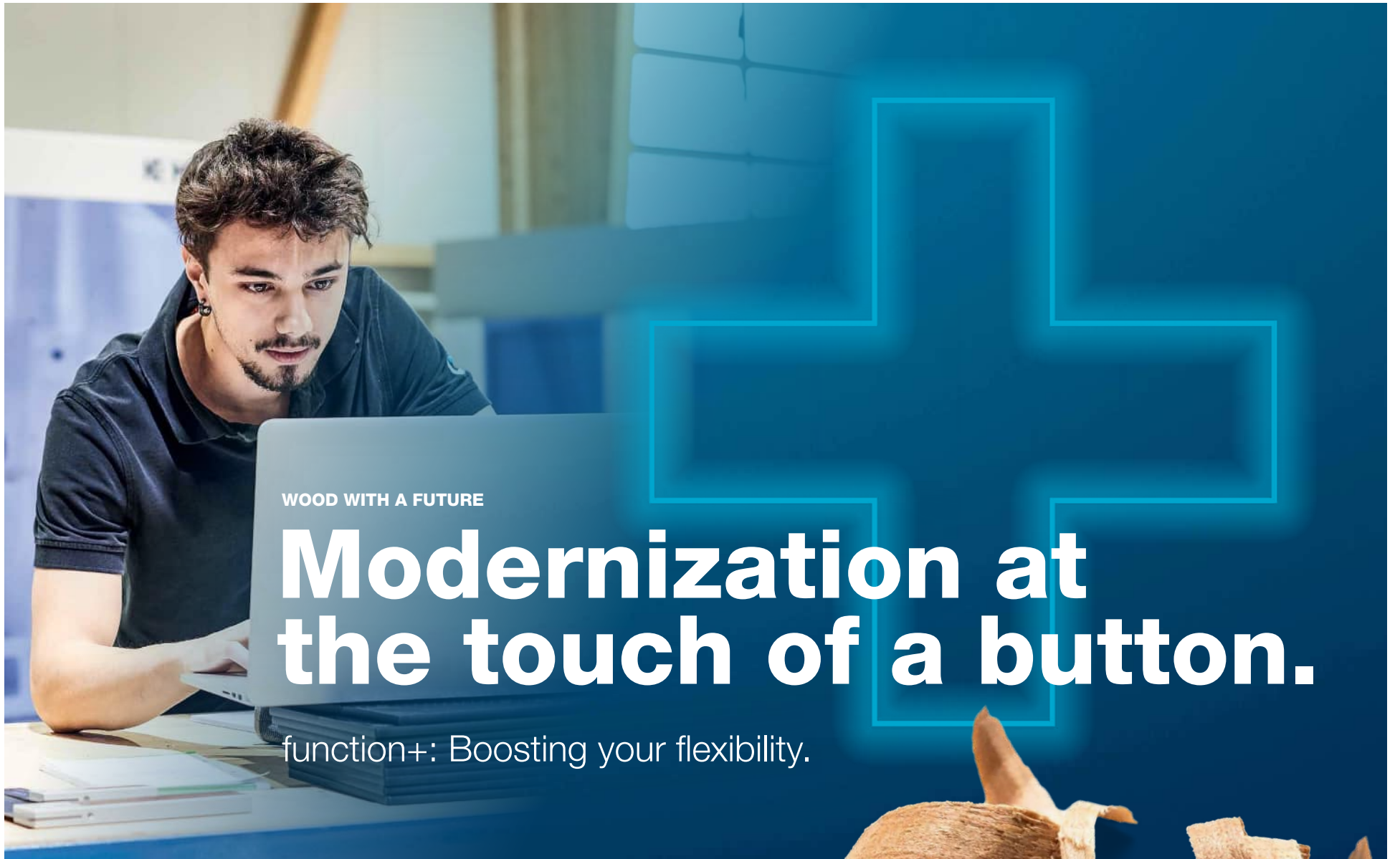
The traditional Scheschy joinery in Neufelden, Upper Austria, is struggling, like many market competitors, with the unfavorable combination of an acute shortage of skilled workers and the desired capacity expansion. In order to increase the degree of automation, Scheschy commissions the management consultancy SCHULER Consulting with a comprehensive analysis of production, organization and processes. The result: an optimized production concept – including material and information flow, possible machines and systems, their positioning in production and an economic comparison. It quickly turns out that an attachment

for the new machines and systems would be necessary in order to be able to guarantee the necessary flexibility and individuality of production – during operation, without production downtimes. Owner Gerhard Scheschy is taking this bold step by investing in square meters and HOMAG machines. What has to be done now is digitalization to achieve an end-to-end flow of information from the order to delivery. Together with HOMAG and SCHULER Consulting, there is still a lot to do here.



[Read more about the journey of the Scheschy joinery and other companies from Austria.](#)





WOOD WITH A FUTURE

Modernization at the touch of a button.

function+: Boosting your flexibility.



Successful carpenters know that the perfect machine grows with them. If the requirements change, it adapts. Ideally, at the touch of a button. Previously, this was a futuristic vision; from today it is a reality. With function+, HOMAG is setting new standards when it comes to flexibility: machine functions can be activated with just a few clicks via tapio – without a service technician, in less than 48 hours.

The benefits of function+ are obvious: you only pay for functions when you really need them. To be on the safe side, you can simply test them in advance – completely free of charge and without obligation. To start with, you can modernize various new machines with practical solutions. In addition, IntelliGuide Classic is now part of the machine standard for the SAWTEQ S-300/400: the assistance system can be activated with function+ on all new machines in this series.



Try it for free first.

Then activate it very easily.

With function+, you can react flexibly to new challenges. We will show you how this can look in detail using examples of use cases.

Boosting your esthetics.

Zero joint technology using the airTec process.

You buy a CENTATEQ E-310 with PowerEdge Pro. To start with, you use hot-melt glue edges. Gradually, more and more customers want a zero joint. You can then get the airTec process at the touch of a button.

Improving your precision.

Increased accuracy thanks to stress elimination cuts.

You use your new SAWTEQ for cabinet production. Later, you would also like to produce fronts; the tolerance limits for the dimension and angle are now much narrower. The solution: use function+ to activate the stress elimination cut program.

Boosting your efficiency.

Time-saving recuts with combiTec.

To work cost-effectively, you rely on highly nested cutting patterns. The number of recuts is increasing, which your capacities do not actually allow for. This is exactly where the combiTec process comes into play – as a time-saving recut function that you can activate via function+.

Boosting your planning capability.

Practical tool life travel recording.

You buy an EDGETEQ S-500 or a CENTATEQ E-310, P-310, P-510 or P-710 that is perfectly tailored to your business.

The number of jobs increases the non-productive times for the tool change. Use function+ to activate tool life travel recording and thus increase your planning capability.

Boosting your data security.

Automatic backups with the BackupManager.

Your machines have workpiece programs that are perfectly tailored to your production. However, manual backups to external data carriers cost valuable production time. So it's good that you can use BackupManager to create automatic backups on the Intranet – without the need for additional software.

Boosting your productivity.

Optimize operation with MMR Professional.

Your business is running at full speed. Due to rising costs, you are wondering where there is potential for optimization: MMR Professional shows you where action is required. Even better, you can activate the application at the touch of a button after the test phase.



CUTTING-EDGE MACHINING

Sawing new standards.

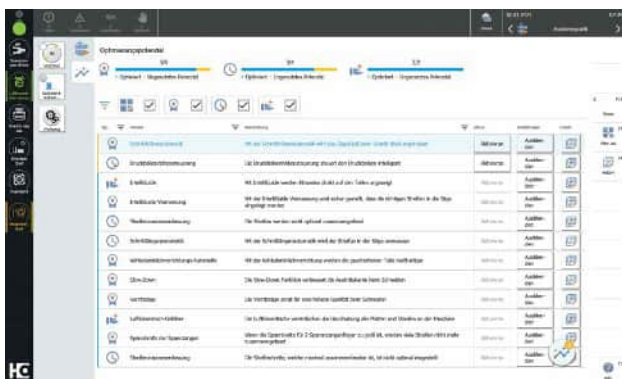
quickTip: Make full use of all machine functions.

In the last edition of Maßarbeit, we presented the new SAWTEQ generation. Now we would like to present another highlight of the S-300 and S-400: quickTip. The assistance function integrated into the HOMAG saw control system in-

creases quality, operator comfort and performance in equal measure. It supports machine operators by providing recommendations for optimal utilization of functions – directly at the saw. The added value: the functions and parameters can be activated centrally in one place in CADmatic. This makes work easier, ensures smooth processes and a uniformly high output.



Watch the video for quickTip.



The advantages of quickTip at a glance:

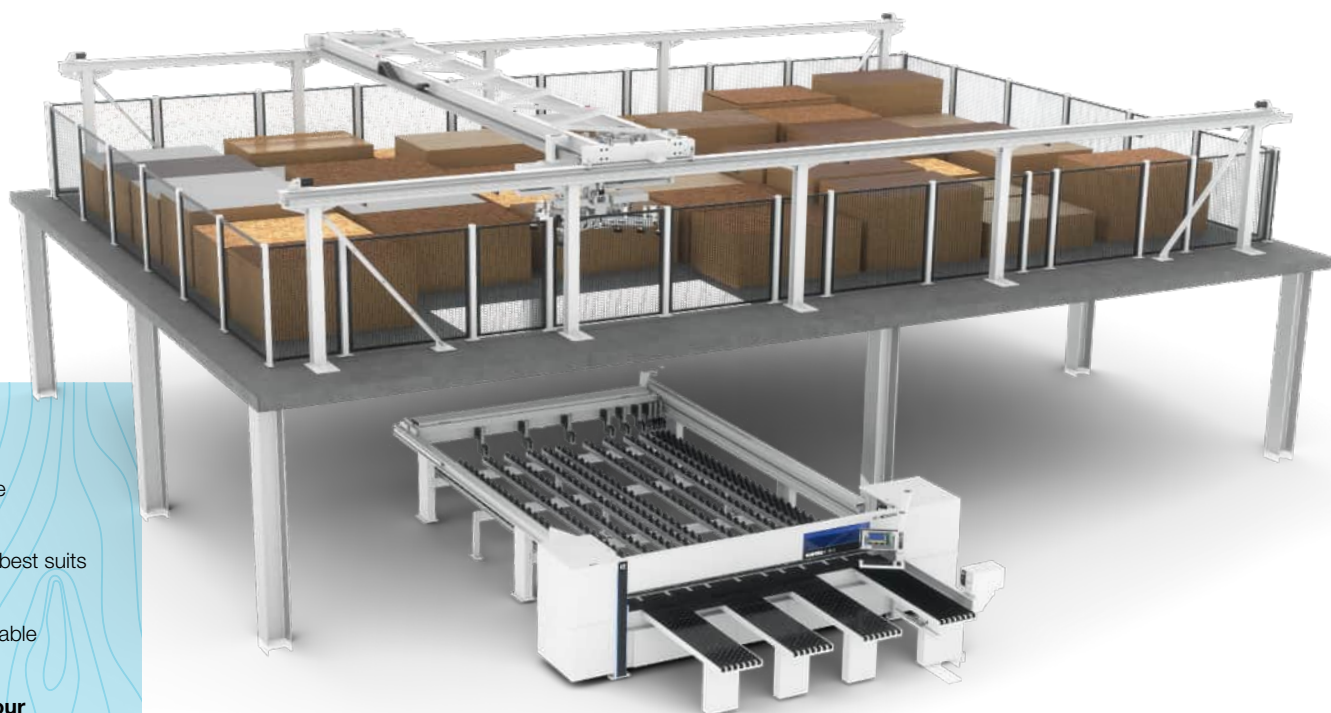
- **Practical deactivation/activation instructions:** Often, the machine operator deliberately deactivates functions but does not activate them again later – for example, the scoring saw for acrylic glass. quickTip lets you know.
- **In practice, several hours shorter production time:** Simply by reminding the user of an often very important function, quickTip has saved several hours of production time in the field test.
- **More performance, quality and ergonomics:** quickTip not only assists with performance-related functions, but also with quality-enhancing or ergonomics-enhancing features.

CUTTING-EDGE MACHINING

Expanded portfolio: In stock.

New storage platform: Integrated solutions for your joinery.

Here's the presentation: hear and see everything about the new storage platform.



The benefits at a glance:

- **One software solution, all options:** The woodStore storage software grows with the business, from a beginner to a high-end user.
- **No compromises:** Configure the solution that best suits your business.
- **Perfectly tailored to you:** Use the space available optimally – without expensive hall extensions.
- **You have exactly one contact person for your cutting cell.** This also simplifies possible service cases.
- **A complete solution from a single source** – including saw, nesting machine, storage platform and software.

In order to enable you to connect your storage system optimally, we have expanded our portfolio not only to include a single-axis feeder; the large storage systems, a second-level storage system, the double-level storage system or a storage system with two bridges: we offer you all these op-

tions. The best thing about this is that they are based on a storage platform designed for all machines, which we have optimized in terms of design. The new standard solution increases your performance, offers unparalleled storage intelligence and also saves space and costs.



Here's to the next 20 years.

Our Competence Center in Denkendorf is celebrating its anniversary.

Showrooms are commonplace these days, but 20 years ago things looked a little different. The opening of the Competence Center in Denkendorf, Upper Bavaria, was an important step for HOMAG. Not only in terms of proximity to Bavarian customers, but also for our own self-image. Of course, the latest machine types from all locations stood next to each other right from the start: WEEKE next to BRANDT next to HOLZMA next to FRIZ next to HOMAG next to BÜTFERING. A blueprint for ONE HOMAG, which was launched just under 15 years later.

Since the HOMAG subsidiary was founded in 2003, Denkendorf has also been the first point of contact for Bavarian carpentry businesses to experience HOMAG solutions live.

In the past 20 years, we have been able to perform more than 2500 demonstrations. To ensure that this will continue in the future, the site was comprehensively modernized and expanded last year.

In addition to two open showroom halls, inquisitive visitors will find several training rooms and the service location for Bavaria in Denkendorf. In addition to the three other showroom locations in Germany, the Competence Center will therefore remain an essential part of HOMAG's strategic orientation in the future. This is also clear from the partnership with sanding expert Hee-

semann that was launched last year. A new demonstration machine will soon be available in Denkendorf. The previous and first

"The Competence Center in Denkendorf is a real success story. Not only for HOMAG, but above all for the many Bavarian joinery companies that have grown together with us. We are proud of this." Karl-Heinz Brauneisen, Sales

Manager for Southern Germany

model, an MFA impression, will be put to work in the Josef Eibl joinery from autumn 2023. 20 years after he bought his first HOMAG machine at the opening of the Competence Center, he has now done the same again – on the 20-year anniversary, with the first Heesemann ever sold in Denkendorf.



The benefits at a glance:

- **Everything in one place:** Experience our innovative solutions for woodworking shops and Heesemann sanding technology bundled in one location.
- **Added value demonstrated live:** During the machine demonstrations, our experienced technicians will be available to answer all your questions.
- **Software, apps and service:** In the Competence Center, you will find not only our complete portfolio, but also advice on software, service or operational development.

At our in-house trade fair in September, we were able to celebrate 20 years of Denkendorf.

